



**Insurance Institute**  
British Columbia

# 2005 / 2006 ANNUAL REPORT





# Insurance Institute

## British Columbia

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### Council 2005-2006

President	John Dickinson, BA, FCIP
1st Vice President, Academic Division	Carol Kuzyk, FCIP, CRM
2nd Vice President, Professional Division	Andrew Janzen, BComm, FCIP, FRM, CAIB
Secretary/Treasurer	Graham Haigh, BA, CIP, CAIB
Past President	Phil Cunningham, BA Hons, CIP, PgDip
Vancouver Island Chapter	Sue Perfect, CIP, CRM
CIP Society Committee	Ed Novak, BA Hons, CIP
Marketing and Communications Committee	Joanne Campbell, MBA, FCIP
Education Committee	Paul Smith, FCIP
Seminars Committee	Drinda Ribeiro, BSc, FCIP, FRM, CIM
Future Directions Committee	Wes M. Chowen, BA, CIP
Operations Committee	Penny J. Harris, FCIP, CRM

General Manager — Danielle Bolduc, BComm

Executive Assistant — Kim Durocher

Customer Service — Leanne Dowsett



# Sixtieth Annual Report

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## 2005-2006 President's Report

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It is my privilege to report that the 2005-2006 fiscal year has been a tremendous success for the Insurance Institute of British Columbia. Our members have been very active in developing themselves through our offerings, resulting in the achievement of a number of significant milestones and record setting results on several different fronts.

Our CIP course registrations were 1034, the first time our institute ever topped a thousand and that also represents an increase of 24% over last year and over 50% from two years ago.

Our membership reached 3375, an 8% increase from the year before and exceeded our target of 5%.

Our enrolment in Principles and Practices, an indicator that represents new students coming in to the system, was 162, a 6% increase from last year and an astonishing 105% from two years ago.

We graduated an all time high of 179 CIP graduates, and a total of 13 FCIP's with a record crowd of over 550 in attendance for our graduation luncheon.

We proudly hosted the Insurance Institute of Canada's AGM, last October at the Pan Pacific hotel, which only happens once every several years, and provided all delegates with a copy of our Business in Vancouver insert.

And, thanks to our friends at the Insurance Institute of Canada, I'm pleased to announce today that the Insurance Institute of BC will be providing funding of \$100,000 to the development of the new BCIT insurance degree program, designed to attract new people into our industry and add to our surging membership base.

Now with this kind of success comes a healthy surplus. At mid year, we were projecting a surplus for this year of about \$150,000, which is usually returned to general revenue for our friends at the Insurance Institute in Toronto. However, our strategy this year was to reinvest any surpluses back in to the Institute to benefit our

members in perpetuity, and in a two fold manner: by building on our brand recognition and visibility in industry and in public through advertising, and by securing new premises in which to accommodate our growth and front-loading our tenant improvement costs to guarantee below market rent for the next 5 years in a booming Olympic city. As a result of these initiatives and reinvestments back into BC, I'm pleased to announce our surplus this year for Institute operations is \$3544. For the CIP Society, the surplus amount is \$6858.

We are extremely proud of our new facilities. In the same building but on the 11th floor, we are now projecting an excellent image of professionalism with the room to grow. Of particular note is that the best room in the suite, the corner office with wrap around floor to ceiling windows, is the main classroom, which in my mind makes a true members-first statement about our organization. Students can enjoy learning in a bright room overlooking the downtown core, and our instructors, if they stand in the right place, will enjoy views of the water and the North Shore mountains while they shape the minds of our members.

The kind of success we've experienced this year has not happened by accident. Cost reduction strategies and other strategic work completed by past councils have provided the Institute with the low cost base and accurate marketing direction we needed to succeed. Our current executive and council is indebted to those who have gone before us.

And speaking of our current executive, members, you've been blessed this past year with a truly superb executive committee comprised of top drawer professionals. We didn't always agree in our decisions, and a few times the majority had settled their minds on a direction when a lone voice spoke up and showed us another way to look at an issue. I'm proud of the fact members of our executive felt comfortable to speak up in all situations, and as a result I firmly believe all of the decisions we made this past year were the right ones.

As for our council, there is a tremendous amount of hard work they have committed to the Institute to make these results happen. Council provide leadership to their respective committees, assist in organizing and hosting most of our special events, and have dedicated countless hours to the betterment of the Institute. They

are to be congratulated for their performance this year, as are their employers who sponsored them and allowed them to dedicate themselves to the Institute.

As for the management of the Institute, it is a leadership truism that if you find good people, give them the tools they need to succeed and then get of their way, then great things will happen. With challenging premises it wasn't until we moved that I can say they actually had the tools to succeed, but Danielle Bolduc, Kim Durocher and Leanne Dowsett overcame the facilities as they were and have done a tremendous job for the Institute. In fact, I would also like to announce today that Leanne has now agreed to join the Institute on a permanent part time basis, which we are thrilled about. Overall, rarely does one see such a customer focused and dedicated team that simply delivers day in and day out, lunch or no lunch, dinner or no dinner, stat holiday or no stat holiday, for our members. They put forth a very impressive performance this past year and deserve your applause for a job well done.

Looking ahead, with enrolments continuing this spring at a very healthy pace, with the BCIT program getting off the ground, with our new facilities and expanded management team in place, and with another very talented incoming executive and council coming on board, the future looks bright indeed for the Insurance Institute of BC.

Respectfully submitted,

John Dickinson, BA, FCIP

*President, Insurance Institute of British Columbia*

# **Report of the Academic Division**

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It is with great pleasure that I am here to report on the many successes achieved by the three committees which make up the Academic Division. These successes, as always, are achieved only with the diligence and efforts of the Committee Chairs, the Committee Members and special event volunteers.

## **Marketing & Communications Committee**

This Committee was led by Joanne Campbell, MBA, FCIP, who has been outstanding as Chair of the Committee for the past two years. While she will continue to participate in IIBC activities, she has advised us that she will not be able to continue to chair a Committee. I extend our sincere thanks to Joanne for all her past – and future – contributions.

The Marketing and Communications Committee got off to a running start with the publication of the “FOCUS on INSURANCE” promotional supplement in the October 25-31, 2005 issue of Business in Vancouver. This supplement featured a variety of individuals in the insurance industry to illustrate the wide diversity of careers that are available.

For the first time, our CIP designation and courses were also included in the annual publication of Business in Vancouver’s “The Right Course” magazine.

At the same time, work was underway arranging the ‘CIP Husky’ transit advertisements that appeared on the outside of 33 buses, inside 170 Skytrain cars and at six Skytrain stations. They also initiated the plans to run a series of ‘Peacock’ ads to follow-up and reinforce the message – the insurance industry offers a wide array of careers opportunities.

Over the course of the last year, we have invested over \$50,000 in CIP brand advertising.

On February 22nd, we participated, for the first time, in the annual Career and Education Fair at the Vancouver Convention and Exhibition Centre. This event was directed towards 7,200 Grades 10 to 12 students from various high schools.

In conjunction with the Future Directions Committee, our first two Ambassador training sessions were held.

Letters of congratulations were sent to this year's CAIB graduates. These letters also give them information on transferring into the CIP program.

## **Operations Committee**

The Operations Committee welcomed a new Chair this year, Penny Harris, FCIP, CRM.

The Operations Committee had the privilege and challenge of arranging convocation for the largest graduation class we have ever had in B.C. We had 179 CIP graduates and attendance at our luncheon was a record setting 556 compared to our recent usual number of 390.

They also conducted the preliminary research on alternate office and classroom space. The decision was made to move to larger space in our existing building increasing our square footage from 1,364 to 2,100. This change was necessary to continue to provide superior service to our increased Membership. On their mandate for next year will be the organizing of an Open House to show off our new home.

This Committee also oversaw the publication of two newsletters over the past year.

## **Education Committee**

Paul Smith, FCIP, admirably took over the leadership of the Education Committee.

The number of CIP students increased by 24% this year to 1,034 from 837 the previous year. Fall 2005 was up 40% over 2004 – from 313 to 439. This presented challenges in arranging classroom space and instructors.

CIP courses were offered in Kelowna. There were two in September, one in January and one in April.

Once again, one-week immersion courses were held and, for the first time, Property Part 1 was offered as a weekend courses once in September and again in January. These fast-track courses have been very successful.

The Committee has implemented a new auditing process to provide feedback to all new instructors.

The Insurance Council of B.C. has accepted the new applied courses for licensing, which we understand was the first in Canada.

The foregoing is truly an impressive slate of accomplishments which could not have happened without the ongoing devotion to our Members by the Institute staff, Danielle Bolduc, Kim Durocher and Leanne Dowsett. Their efforts are sincerely appreciated by the Executive and Council.

Respectfully submitted,

R. Carol Kuzyk, FCIP, CRM  
*1st Vice President, Academic Division*

# Report of the Professional Division

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The Professional Division is responsible for the oversight of the CIP Society, the Future Directions, and the Seminar Committees of the Insurance Institute of BC. I am very pleased to report on a successful year for each of these committees, all of which contributed to a very successful year at IIBC.

The **CIP Society** had a slow start; our committee chair Ed Novak, BA Hons, CIP, who was elected last year had to step back as chair due to heavy work commitments, so I stepped in as acting chair for the balance of the year. Fortunately, Ed had put together a solid committee, and we had a very successful year. The CIP committee hosted five seminars in the past year, including one in Victoria, three in Vancouver, and our first in the Okanagan. All of the seminars were well attended. We received outstanding feedback and a high degree of interest in the Okanagan, which is a signal for increased involvement in this region in the future.

The CIP Society ended their year two weeks ago with the very successful annual CIP golf tournament at Newlands. The event was sold out, and there was excellent industry involvement in golfers, sponsorships and prizes. 50% of the golfers were CIP grads.

The cash surplus from the CIP events was able to be reinvested in BC into advertising and promotion programs to raise the awareness of the CIP designation to the industry and the general public.

Wes M. Chowen, BA, CIP of Aon Reed Stenhouse was an extremely capable and active chair of the **Future Directions Committee** this year. Future Directions had the unique challenge to design and implement a Career Connection program for IIBC and make recommendations for ongoing operations. If you are not familiar with Career Connections, it is a new program that offers high quality multi-media material developed by the Insurance Institute of Canada, targeting students and teachers to educate them about our industry and to promote careers in insurance to the students. The Future Directions committee organized or participated in approximately ten separate presentations to high school and college classes, with good feedback. They have also been able to attract and coordinate volunteer ambassadors who are trained by the Institute. Overall, Future Directions committee has recom-

mended continuing with the Careers Connections program to continue to assess needs of school boards, schools, and regions.

Future Directions also held our first annual “Feed the Minds of Youth” event at Simon Fraser University, which was tied into the national grade nine “Take your kids to work Day” in November. We received an excellent turnout and feedback for this event which we expect to build upon this fall.

Drinda Ribeiro, BSc, FCIP, FRM of Aviva Insurance Company led a successful **Seminar Committee** this year. This committee organized and hosted a total of five seminars, and also partnered with the “Power Within” seminar held recently in Vancouver, offering a discounted rate to our members along with recognition in their magazine.

We had a first in delivery methods for IIBC Seminars: we were able to offer a “webinar” where the participants interact on their PCs in their own home or office. This seminar and topic was marketed primarily to an audience outside of Greater Vancouver who are not able to regularly participate in our conventional seminars. The webinar was very well received and we plan to offer more of these in the future. Throughout the year the seminar committee was active in researching new topics, seminars, and delivery methods to serve our constituents.

Overall, it has been a pleasure to serve as Vice President of the Professional Division, and in doing so contribute to the success of the Institute in British Columbia. I wish to thank the committee chairs as well as all of their committee members for all their hard work. The total volunteer hours involved are innumerable, but none of this would have happened without the excellent team we have at our office. I wish to close with a very heartfelt thank you to Leanne, Kim, and Danielle; you are a great team.

Respectfully Submitted,

Andrew J. Janzen, B.Comm., FCIP, FRM, CAIB  
*2nd Vice President, Professional Division*

# Vancouver Island Chapter – President's Report

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*The following report was presented by **Colleen Gustafson**, at the Vancouver Island Chapter's Annual General Meeting and Election of Officers on June 20, 2006.*

Our Vancouver Island memberships have remained above the ever-important number of 400, which enables our Chapter to hold a place on the Board of Governors. Our current number stands at 467 members. This is something we continually strive to maintain and is always a major focus of the local council.

We, your Council, are here to represent the Island in this Canada-wide Institute. Our goals are to continue to offer to Island members' classes to further their professional development, seminars of interest and relevance to our members, and social events to foster personal and professional relationships within our industry.

Our first CIP Cocktail party was held last month. It was an informal and relaxed evening in honour of our Chartered Insurance Professionals. These CIP events are intended to pay homage to CIP Society members but are open to everyone. I have no doubt that next time we'll have an even greater turnout of both CIPs and non-CIPs.

In addition to offering the traditional evening classes, we rolled out some Fast-Track classes, which proved to be well received by our Island students. For all the courses offered here on the Island, we are grateful to the invaluable instructors who teach them.

This year we had an exceptional number of CIP graduates and a successful convocation evening to celebrate those many hard-working graduates. We now have 26 new Chartered Insurance Professionals on the Island whom the Institute should be proud to have represent them.

One seminar was able to come to fruition this year and that was the Fraud Awareness Workshop. Two other seminars were in the works but were postponed due to venue issues and presenter challenges; if all goes well, these will be offered in the coming year.

The Institute staff members in Vancouver are a tremendous sup-

port to us. Danielle Bolduc, General Manager, and Kim Durocher, Executive Assistant, both work very hard behind the scenes to help us pull events together and keep things on track.

I highly recommend spending some time on council. There are some wonderful opportunities that go along with it. It's a chance to broaden your horizons with new experiences, make new business contacts and an added bonus, form new friendships you may not otherwise have made.

I had the opportunity to travel to Winnipeg for the Western Regional conference, where I was able to get a better perspective on the Insurance Institute of Canada as a whole, and how the Island fits into that, and I met some great people at the same time.

I was fortunate enough to be part of a very dedicated ensemble of council members, willingly volunteering their time, energy and expertise in addition to their 'real' jobs. While we worked hard, we also managed to have some fun together in the process.

It has been an honour and a pleasure serving as President for the past year. I would like to extend my congratulations to Colleen as she takes on her new role as President. To those of you leaving council this year, I wish you well and have enjoyed being part of the team with you. To the remaining council members, and the incoming members, I look forward to working with you in the coming year as I move into the role of Past President.

Respectfully submitted,

Sue Perfect, CIP, CRM  
*President, Vancouver Island Chapter*

# Award Winners

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## *British Columbia Awards*

### **Chartered Insurance Professional Awards**

*Leonard J. DeVito Memorial  
Gold Medal Award*

**Brent Lexier**  
Gore Mutual Insurance  
Company of Canada

*Malcolm C. Simpson Memorial  
Silver Medal Award*

**John Kilpatrick**  
Insurance Corporation of BC

*Advance Claims Service  
Bronze Medal Award*

**Darryl Lapaire**  
Insurance Corporation of BC

*ING Insurance Award  
Top Vancouver Island Graduate*

**Steve Hickton**  
WorkSafe BC

*Aviva Insurance Award  
Runner Up, Vancouver Island*

**Deborah Louise Hauff**  
Coast Capital Insurance  
Services Ltd

### **Fellowship Awards**

*Norman Bortnick Memorial  
Gold Medal Award*

**Amy Ka Wai Chiang**  
TIC Agencies Ltd

*Morris & Mackenzie  
Silver Medal Award*

**Thomas Daniel Jack**  
HUB International Barton Ltd

*Robert Yates Memorial  
Bronze Medal Award*

**Tara Hall**  
Commonwealth Insurance Co.

### **Instructor of the Year Award**

*David C Skingsley Memorial  
Instructor of the Year Award*

**Linda Cunningham**, BSc, CIP  
Mardon Group Insurance



## Fellowship Graduates

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<b>Amy Ka Wai Chiang</b>	<i>Underwriting</i> TIC Agencies Ltd
<b>Christopher Lee Gorman</b>	<i>Management</i> Commonwealth Insurance Company
<b>Sharon Boyle</b>	<i>Management</i> Family Insurance Solutions Inc
<b>Steven Cole</b>	<i>Risk Management</i> Chubb Insurance Company of Canada
<b>Bill Dyer</b>	<i>Management</i> FIDAS
<b>Teresita Gotengco</b>	<i>Management</i> Aviva Canada Inc
<b>Tara Hall</b>	<i>Management</i> Commonwealth Insurance Company
<b>Carol Herron</b>	<i>Risk Management</i> Insurance Corporation of BC
<b>Thomas Daniel Jack</b>	<i>Management</i> HUB International Barton Ltd
<b>Lisa Kagna</b>	<i>Underwriting</i> Aviva Canada Inc
<b>David Le</b>	<i>Risk Management</i> AXA Pacific Insurance Company
<b>David Maddocks</b>	<i>Management</i> Citadel General Assurance
<b>Shayne F. Schwede</b>	<i>Risk Management</i> FM Global

## Continuing Education Certificates

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<b>David E. Barker</b> FCIP, FRM, ACUIC	<i>Underwriting</i> Credit Union Central of BC
<b>Ken Coates</b> FCIP, FRM	<i>Claims</i> Wawanesa Insurance

# Chartered Insurance Professional (CIP) Graduates

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<b>Marleen Abbott</b>	Insurance Corporation of BC
<b>Valerie Abbott</b>	—
<b>Susan Ackerman</b>	AXA Pacific Insurance Co
<b>T. Dean Adler</b>	—
<b>Maria Teresa Agra</b>	Commonwealth Insurance Company
<b>Grant Laurence Alsop</b>	HUB International TOS Ltd
<b>Janice Margaret Andrews</b>	The Corp of The Dist Saanich
<b>Susan Au-Yeung</b>	Canadian Direct Insurance
<b>Ghyslaine Avini</b>	Marsh Canada Limited
<b>Aaron Mark Baxter</b>	Insurance Corporation of BC
<b>Valerie Belcher</b>	Insurance Corporation of BC
<b>Gina Elizabeth Bennett</b>	Insurance Corporation of BC
<b>Lorne Frederick Benson</b>	Insurance Corporation of BC
<b>Allison Bergen</b>	Beacon Underwriting Ltd
<b>Christine Marie Bergsma</b>	ING Insurance Co of Canada
<b>Jill Blacklock</b>	Insurance Corporation of BC
<b>William George Bonar</b>	CNA Canadian Operations
<b>Yvette Boyling</b>	Lombard Canada Ltd
<b>Kelly Bregeda</b>	Lombard Canada Ltd
<b>Greg Brown</b>	Coast Claims Service Ltd
<b>Lisa Brown</b>	Insurance Corporation of BC
<b>Leslie Buchanan</b>	Insurance Corporation of BC
<b>Meagan Lindsay Cadwallader</b>	Vancouver Island InsuranCentre Inc
<b>Heather Marie Carrier</b>	Insurance Corporation of BC
<b>Jon Chae</b>	ING Insurance Company of Canada
<b>Caria Chang</b>	Commonwealth Insurance Company
<b>Lance Lung Sang Chong</b>	Lance Chong & Co Ltd
<b>Janet Chow</b>	Insurance Corporation of BC
<b>Trudy Chow</b>	Commonwealth Insurance Company

<b>Glenda Cichanovich</b>	HUB International Barton Ltd
<b>Rossana Co</b>	Commonwealth Insurance Company
<b>Michael Connors</b>	Payne Travis & Associates
<b>Kinza Cox</b>	Marsh Canada Limited
<b>Bradley Craig</b>	Insurance Corporation of BC
<b>Sherry Crawford</b>	Johnston Meier Insurance Agencies
<b>Yvonne Crowley</b>	Canadian Northern Shield
<b>Heather Dalglish</b>	Wawanesa Insurance
<b>Bruce Devente</b>	ING Insurance Company of Canada
<b>Mary Linelle Dunbar</b>	CGI Adjusters Inc.
<b>Faye Dupuis</b>	Canadian Northern Shield
<b>Cheryl Anne Edmunson</b>	ING Insurance Company of Canada
<b>Kimberley Elliott</b>	Poco Insurance Agencies Inc
<b>Brendan Enos</b>	Gulf & Fraser Insurance Services Ltd.
<b>Kimberley Fairbairn</b>	Rand & Fowler Insurance Ltd.
<b>Roy Fan</b>	BCAA Insurance Corporation
<b>Patricia H. Farmer</b>	Brown Bros. Agencies Ltd
<b>Corey Fehr</b>	Harlock Murray Underwriting
<b>Joseph Fellner</b>	Insurance Services Dept London Drugs
<b>Lucie Ferguson</b>	Coast Capital Ins Services Ltd.
<b>Mary-Lou Fry</b>	Atkinson & Terry Insurance Brokers
<b>Rajesh Gaur</b>	Ben Jones Insurance Agencies
<b>Sabrina Go</b>	Commonwealth Insurance Company
<b>Christopher Lee Gorman</b>	Commonwealth Insurance Company
<b>Lorraine Grande</b>	Insurance Corporation of BC
<b>David Green</b>	Jardine Lloyd Thompson Canada
<b>Elizabeth Guerrero</b>	Credit Union Central of BC
<b>Colleen Lynn Gustafson</b>	Insurance Corporation of BC
<b>Noreen Hall</b>	—
<b>Gladys Handley</b>	Citadel General Assurance
<b>Chris Haner</b>	Insurance Corporation of BC
<b>Donna Harrison</b>	Wawanesa Insurance

<b>Yi Harvey</b>	Britannia Agencies (1986) Ltd
<b>John Hastings</b>	Gore Mutual Insurance Company
<b>Deborah Louise Hauff</b>	Coast Capital Ins Services Ltd.
<b>Stephen Heather</b>	Insurance Corporation of BC
<b>John Herman</b>	Canadian Direct Insurance
<b>Steve Hickton</b>	WorkSafe BC
<b>Heidi M. Hoffman</b>	Megson Fitzpatrick Inc
<b>Debra Joanne Horvath</b>	Seafirst Insurance Brokers
<b>Lynn Eileen Hoskins</b>	Insurance Corporation of BC
<b>Denny Hui</b>	St. Paul Travelers
<b>Yik Lun Hui</b>	Special Risk Ins Broker Ltd DBA Roswell Ins
<b>Jason Illes</b>	CGI Adjusters Inc.
<b>Patricia Johnson</b>	Aviva Insurance Company of Canada
<b>Justine E. Kaiser</b>	Clark Wilson
<b>Wayne C. Kell</b>	ING Insurance Company of Canada
<b>John Kilpatrick</b>	Insurance Corporation of BC
<b>Stacey Knelson</b>	Sabil Insurance Agency Ltd
<b>Patrick John Kratchmer</b>	Insurance Corporation of BC
<b>Darryl Lapaire</b>	Insurance Corporation of BC
<b>Brent Lee</b>	Insurance Corporation of BC
<b>Katherine Lee</b>	Insurance Council of BC
<b>Ghyslaine Lemay</b>	Aviva Insurance Company of Canada
<b>Alan William Letourneau</b>	Insurance Corporation of BC
<b>Sara Sao Lan Leung</b>	AXA Pacific Insurance Company
<b>Brent Lexier</b>	Gore Mutual Insurance Company
<b>Vincent Li</b>	TXL Insurance Agency Inc.
<b>Monica Lizotte</b>	—
<b>Christopher K. Lockwood</b>	Commonwealth Insurance Company
<b>Shelby Lundstrom</b>	Sun Life Assurance Company of Canada
<b>Amy Ma</b>	Commonwealth Insurance Company

<b>Allyson Mackenzie</b>	Chutter Underwriting Services
<b>Tracy Malone</b>	Coast Capital Ins Services Ltd
<b>Chris Marcinkiewicz</b>	HUB International TOS Ltd
<b>Sharon Markham</b>	Raymar Realty & Insurance Ltd
<b>Rhyannon Martin</b>	Aviva Insurance Company of Canada
<b>Patricia McAuley</b>	McAuley Claims Services Ltd
<b>Jason McCutcheon</b>	Seafirst Insurance Brokers
<b>Krista McGrath</b>	Insurance Corporation of BC
<b>James R. McIvor</b>	—
<b>Linda K. J. McKeith</b>	—
<b>Susan Caroline McKenzie</b>	KRG Insurance Brokers (Western) Inc
<b>Cynthia McKim</b>	Insurance Corporation of BC
<b>Shannon Darcy McMahan</b>	Insurance Corporation of BC
<b>Regan McPherson</b>	Insurance Corporation of BC
<b>Reta McWilliams</b>	Insurance Corporation of BC
<b>Lori Diana Mikkers</b>	Coast Capital Ins Services Ltd
<b>Jason Mitchell</b>	Commonwealth Insurance Company
<b>Mario Montagiani</b>	Lumbermen's Underwriting Alliance
<b>Scott Moorey</b>	Anderson Insurance Agencies Ltd
<b>Wendy Kathleen Moss</b>	Insurance Corporation of BC
<b>Wendy Mulligan</b>	Insurance Corporation of BC
<b>Neil Nason</b>	ING Insurance Company of Canada
<b>Ellen Naylor</b>	Peter F Pook Ins Agencies Ltd
<b>Obed Gift Ndlovu</b>	The Economical Insurance Group
<b>Darren Nelson</b>	Accounts Recovery Corporation
<b>Darren Ryan O'Sullivan</b>	Canadian Northern Shield
<b>Glen Pentland</b>	—
<b>Fred Pereira</b>	Insurance Corporation of BC
<b>Ingrid Phillips</b>	ING Insurance Company of Canada
<b>Kiera Polzin</b>	Working Enterprises Insurance Services
<b>Dayna Porter</b>	Aon Reed Stenhouse Inc

<b>Kevin Preuss</b>	Lombard Canada Ltd
<b>Pauline Qian</b>	CGI Adjusters
<b>Stephen Redmond</b>	Family Insurance Solutions Inc
<b>David Rice</b>	Insurance Corporation of BC
<b>Shelly Rickerby Kuris</b>	Insurance Council of BC
<b>Dorina Rizea</b>	CGI Insurance Business Services
<b>Trevor E. Robinson</b>	Commonwealth Insurance Company
<b>Rita Roehrl</b>	HUD Insurance Services
<b>Eugene Roh</b>	The Economical Insurance Group
<b>Stacey Rose</b>	Advance Claims Service Ltd
<b>Angela Rufli Ross</b>	Canadian Northern Shield
<b>George Ruscoff</b>	Insurance Corporation of BC
<b>Paul Samra</b>	Family Insurance Solutions Inc
<b>Kathleen Anne Sarsons</b>	Home Life Insurance Services
<b>Lori Schneider</b>	Aon Reed Stenhouse Inc
<b>Rosario Serion</b>	Aviva Insurance Company of Canada
<b>Lorna Shambrook</b>	AXA Pacific Insurance Co
<b>Robert Bradley Shantz</b>	Aon Reed Stenhouse Inc
<b>Rajni Sharma</b>	—
<b>Mary Shaw</b>	The Co-Operators
<b>Julie Silvestrini</b>	Canpro Pacific Services Inc
<b>Sarah Simpson</b>	Capri Insurance Services
<b>Baljinder Kaur Singh</b>	Johnston Meier Insurance Agencies
<b>Cecilia Kit-Yee Siu</b>	—
<b>Donna Lynne Smith</b>	ING Insurance Company of Canada
<b>Jennifer Smith</b>	BCAA Insurance Corporation
<b>Linda Kimiko Smith</b>	D L Adjusters Ltd
<b>Nathan Smith</b>	Commonwealth Insurance Company
<b>Monica Anne Soukoreff</b>	B J Eaton Ins Adj & Co Ltd
<b>Lynda Stewart</b>	Johnson Inc.
<b>Keith Storey</b>	ING Insurance Company of Canada
<b>Amanda Carol Stronge</b>	—
<b>Julie Tai</b>	Optimum West Insurance Company

<b>Tracy Taylor</b>	Insurance Corporation of BC
<b>Mark Thomas</b>	Lombard Canada Ltd
<b>Kris Tocher</b>	Peace Hills General Insurance
<b>Mei Tong</b>	Jardine Lloyd Thompson Canada Inc.
<b>Vivian Wagner</b>	Capri Insurance Services
<b>Hilary Wallace</b>	ING Insurance Company of Canada
<b>Donna Gail Wamer</b>	Alder Insurance Services
<b>Denise Ward</b>	AXA Pacific Insurance Company
<b>James John Webster</b>	—
<b>Dave Weinberg</b>	BFL Canada Insurance Services Inc
<b>Randi Weiss</b>	Insurance Corporation of BC
<b>Michael Bryan Wheeler</b>	Sterling Pacific Insurance Adjusters
<b>Robert Alan White</b>	Insurance Corporation of BC
<b>Patrick John Williams</b>	Vanguard Insurance Brokers Ltd
<b>Tammy Winter</b>	North Shore Insurance Services Ltd
<b>Barry Wong</b>	Insurance Corporation of BC
<b>Bobby Wong</b>	Park Georgia Insurance Agency
<b>Dawnie Wong</b>	Wawanesa Insurance
<b>Gregory Woodford</b>	Aon Reed Stenhouse Inc
<b>Frank K. Wu</b>	The Economical Insurance Group
<b>Bonnie Yip</b>	Zurich Canada
<b>Michelle Young</b>	The Economical Insurance Group
<b>Kendall Yu</b>	Chubb Insurance Company of Canada
<b>Wendy Yu</b>	Mardon & Campbell Insurance Brokers Ltd
<b>Mike Zurowski</b>	Aon Reed Stenhouse Inc

# **General Insurance Essentials (GIE) Certificates**

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**Imelda Limbo**

Aviva Insurance Company of Canada

**Cathy Joanne MacLeod**

University of British Columbia

# **Continuing Professional Development Certificate**

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**Eric Laity, FCIP**

Cardinal Claims Services

# Seminar Report

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## *Vancouver*

<b>TITLE</b>	<b>DATE</b>	<b>TOTAL</b>
Dealing with Difficult People	May 12, 2005	45
Study for Success	September 19, 2005	25
Website & Copyrights	September 22, 2005	52
Solid Fuel Heat – Web Seminar	December 8, 2005	28
Speed Reading	January 23, 2006	42

# CIP Society Report

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## *Seminars*

<b>TITLE</b>	<b>DATE</b>	<b>TOTAL</b>
Property Policies: Recent Issues & Cases – Vancouver	June 28, 2005	70
Directors' & Officers' Insurance – Vancouver	November 29, 2005	46
Fraud Awareness – PROedge Series Seminar – Kelowna	February 28, 2006	22

## *Events*

<b>TITLE</b>	<b>DATE</b>	<b>TOTAL</b>
Insurance Industry Trade Show – Victoria	April 14, 2005	77
3rd Annual CIP Society Golf Tournament	June 2, 2005	151

# Student Enrollment

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## *CIP Program*

<b>IN-CLASS</b>	<b>2005-2006</b>	<b>2004-2005</b>	<b>2003-2004</b>
<i>Lower Mainland</i>			
Vancouver (IIBC)	334	430	404
Vancouver (Other)	174	32	61
Vancouver (Fast Track)	126	–	–
Langley	11	53	26
Surrey	92	71	52
North Vancouver	37	87	57
Burnaby/Coquitlam	52	65	24
New Westminster	66	13	15
<b>Total Lower Mainland</b>	<b>892</b>	<b>751</b>	<b>639</b>
<i>Vancouver Island</i>			
Victoria	65	70	34
Duncan/Nanaimo	49	16	–
<b>Total Vancouver Island</b>	<b>114</b>	<b>86</b>	<b>34</b>
Kelowna	28	–	–
<b>Total In-Class</b>	<b>1034</b>	<b>837</b>	<b>673</b>
<b>DISTANCE LEARNING</b>	<b>654</b>	<b>611</b>	<b>565</b>
<b>Total Enrollment</b>	<b><u>1688</u></b>	<b><u>1448</u></b>	<b><u>1238</u></b>

## *General Insurance Essentials Program*

<b>YEAR</b>	<b>IN-CLASS</b>	<b>DISTANCE LEARNING</b>	<b>TOTAL</b>
2003-2004	(See Licensing)	3	<b>3</b>
2004-2005	(See Licensing)	5	<b>5</b>
2005-2006	(See Licensing)	10	<b>10</b>

## *Level 1 Brokers'/Adjusters' Licensing Program (GIE)*

<b>YEAR</b>	<b>IN-CLASS (DOUGLAS &amp; CAMOSUN)</b>	<b>HOME STUDY</b>	<b>TOTAL</b>
2003-2004	59	20	<b>79</b>
2004-2005	64	14	<b>78</b>
2005-2006	65	21	<b>86</b>

# Minutes of the 2006 Annual General Meeting

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Thursday, June 22, 2006

The Vancouver Club  
915 West Hastings Street  
Vancouver, BC

A quorum being present, the President, John Dickinson, called the meeting to order at 4:30 pm. Those in attendance were:

## **Executive and Staff**

President	John Dickinson
1st Vice President	Carol Kuzyk
2nd Vice President	Andrew Janzen
Secretary-Treasurer	Graham Haigh
Past President	Phil Cunningham
General Manager	Danielle Bolduc
Executive Assistant	Kim Durocher
President, Vancouver Island Chapter	Colleen Gustafson

## **Other Members of IIBC**

Barrie Bate	Mike Dakin	Debbie Ferguson
Penny Harris	David Holbrook	Glen Kalmar
Hugh Lindsay	David Sheppard	Shaun Sinclair
Hank Stevens	Ian Thompson	

## **Notice of Meeting**

Proof of Notice of the Annual General Meeting dated May 25th, 2006 which was mailed or e-mailed to all Members on May 25th, 2006, was read by the Secretary-Treasurer, Graham Haigh.

## **Report on Quorum**

Graham Haigh, Secretary-Treasurer, confirmed that the quorum had been met as required by the Bylaws.

## **Minutes**

The minutes of the 2005 Annual General Meeting were circulated to the membership. Hank Stevens, seconded by Penny Harris, moved adoption of the minutes.

*Motion carried.*

## **Academic Division Report**

Carol Kuzyk, 1st Vice President, presented the Report of the Academic Division (included in this annual report). This report included information on the activities of the Education Committee, Operations Committee and Marketing and

Communications Committee. David Holbrook moved for the acceptance of the report, seconded by Glen Kalmar.

*Motion carried.*

#### **Professional Division Report**

Andrew Janzen, 2nd Vice President, presented the Report of the Professional Division (included in this annual report). This report included information on the activities of the Seminars Committee, Future Directions Committee and CIP Society Committee. Shaun Sinclair moved for the acceptance of the report, seconded by Hugh Lindsay.

*Motion carried.*

#### **Vancouver Island Chapter Report**

The newly elected President of the Vancouver Island Chapter, Colleen Gustafson, presented the report of the Vancouver Island Chapter, which was given by last year's President, Sue Perfect, at their Annual General Meeting on June 20, 2006 (included in this annual report). Hank Stevens moved the acceptance of the report, seconded by Hugh Lindsay.

*Motion carried.*

#### **President's Report**

John Dickinson, President, submitted his report on the year's activities (included in this annual report). David Sheppard moved the acceptance of the report, seconded by Glen Kalmar.

*Motion carried.*

#### **Financial Report**

Graham Haigh, Secretary-Treasurer, presented the Financial Report including the financial statements submitted by the auditors (included in this annual report). David Holbrook moved the acceptance of the report, seconded by Glen Kalmar.

*Motion carried.*

#### **Approval of Acts of Directors**

It was moved by Graham Haigh, Secretary-Treasurer, that:

All acts, contracts, bylaws, proceedings, appointments, elections, and payments enacted, made, done or taken by the Governing Council, Officers and committees of this Institute since the date of the last annual meeting be hereby approved and confirmed.

Seconded by Shaun Sinclair.

*Motion carried.*

#### **Election of New Officers and Directors**

In accordance with Article V, Section 5, Paragraph (a) of the Bylaws of The Insurance Institute of British Columbia the following is a listing of proposed

Officers and Council Members for election:

***Officers:***

President	Carol Kuzyk, FCIP, CRM <i>Morris &amp; Mackenzie Inc.</i>
1 <sup>st</sup> Vice President	Andrew Janzen, B. Comm, FCIP, FRM, CAIB <i>Mardon &amp; Campbell Insurance Brokers</i>
2 <sup>nd</sup> Vice President	Graham Haigh, BA, CIP, CAIB <i>BCAA Insurance Corp.</i>
Secretary-Treasurer	Shaun Sinclair, MBA, FCIP, CRM <i>Telus Communications Inc.</i>
Past President	John Dickinson, BA, FCIP <i>Insurance Corporation of British Columbia</i>

***Council Members:***

Wes M. Chowen, BA, CIP	<i>Aon Reed Stenhouse Inc.</i>
Mike Dakin, BA	<i>Insurance Corporation of BC</i>
Cheryl Edmunson, BA, CIP	<i>ING Insurance Company of Canada</i>
Penny J. Harris, FCIP, CRM	<i>Aon Reed Stenhouse Inc.</i>
Drinda Ribeiro, BSc, FCIP, FRM	<i>Aviva Canada Inc.</i>
Paul Smith, CIP	<i>Crawford Adjusters Canada</i>
The duly elected President of the Vancouver Island Chapter of the Insurance Institute of British Columbia.	

***Representatives to the Governing Council  
of the Insurance Institute of Canada:***

Carol Kuzyk, FCIP, CRM
Andrew Janzen, BComm, FCIP, FRM, CAIB
The duly elected President – Vancouver Island Chapter
John Dickinson, BA, FCIP (Alternate)

The Report of the Nominating Committee was presented by Phil Cunningham, Past President and Chair of the Nominating Committee. Hugh Lindsay moved that the slate of officers and council members be accepted, seconded by David Holbrook.

*Motion carried.*

***Appointment of Auditors***

Shaun Sinclair, newly elected Secretary-Treasurer, moved that:

BDO Dunwoody LLP, Chartered Accounts & Consultants, be appointed auditors for the ensuing year at a fee to be determined.

Seconded by Hugh Lindsay.

*Motion carried.*

**Banking Resolution**

Shaun Sinclair, newly elected Secretary-Treasurer, moved that:

The President, 1st Vice President, 2nd Vice President, Secretary-Treasurer, and General Manager or any two of them be authorised to sign cheques and that any one of them shall make deposits with the bank and endorse cheques for deposit and receive all paid cheques and other debit vouchers and give receipts thereof

and

that the General Manager and any one other member of the Institute Staff sign all cheques and other negotiable instruments given under the bank act or other law authorising the giving of the same up to and including the amount of \$1,000.00, made, drawn, accepted, endorsed or executed in the name of the Institute.

Seconded by David Holbrook.

*Motion carried.*

**Other Business**

There being no other business, the meeting was adjourned by John Dickinson at 5:10 pm.

Respectfully submitted,

Graham Haigh, BA, CIP, CAIB  
*Secretary-Treasurer*  
Insurance Institute of BC

**The Insurance Institute of  
British Columbia  
Financial Statements**  
For the period ended March 31, 2006

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**BDO Dunwoody LLP**  
Chartered Accountants  
and Advisors

1 City Centre Drive Suite 1700  
Mississauga Ontario Canada L5B 1M2  
Telephone: (905) 270-7700  
Fax: (905) 270-7915  
Toll Free: 1-866-248-6660

[www.bdo.ca](http://www.bdo.ca)

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## Auditors' Report

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### To the Members of Insurance Institute of British Columbia

We have audited the balance sheet of The Insurance Institute of British Columbia as at March 31, 2006 and the statements of funds invested in capital assets, general fund, CIP Society Fund and revenue and expenditures for the year then ended. These financial statements are the responsibility of the Institute's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with Canadian generally accepted auditing standards. Those standards require that we plan and perform an audit to obtain reasonable assurance whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation.

In our opinion, these financial statements present fairly, in all material respects, the financial position of the Institute as at March 31, 2006 and the results of its activities and cash flows for the year then ended in accordance with Canadian generally accepted accounting principles. As required by the Business Corporations Act of British Columbia, we report that, in our opinion, these principles have been applied on a basis consistent with that of the preceding year.

Chartered Accountants

Mississauga, Ontario  
April 28, 2006

**BDO Dunwoody LLP is a Limited Liability Partnership registered in Ontario**

## The Insurance Institute of British Columbia

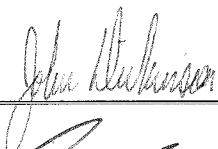

### Balance Sheet

March 31	2006	2005
<b>Assets</b>		
<b>Current</b>		
Cash	\$ 133,301	\$ 227,377
Accounts receivable	3,473	7,911
Prepaid expenses	39,869	36,062
	176,643	271,350
<b>Capital assets (Note 2)</b>	94,267	20,646
	\$ 270,910	\$ 291,996

### Liabilities and Fund Balances

<b>Current</b>		
Accounts payable	\$ 117,886	\$ 92,689
Deferred revenue	27,885	26,560
Due to The Insurance Institute of Canada	11,403	132,632
	157,174	251,881
<b>Fund Balances</b>		
<b>Awards Trust Fund (Note 1)</b>	11,469	11,469
<b>CIP Society Fund</b>	5,000	5,000
<b>Funds Invested in Capital Assets</b>	94,267	20,646
<b>General Fund</b>	3,000	3,000
	113,736	40,115
	\$ 270,910	\$ 291,996

On behalf of the Council:

 _____	Director
 _____	Director

The accompanying summary of significant accounting policies and notes are an integral part of these financial statements.

**IBDO**

**The Insurance Institute of British Columbia**  
**Statement of Funds Invested in Capital Assets**

<b>For the year ended March 31</b>	<b>2006</b>	<b>2005</b>
<b>Balance, beginning of year</b>	<b>\$ 20,646</b>	<b>\$ 33,115</b>
<b>Transfer from General Fund</b>	<b>87,080</b>	<b>5,670</b>
<b>Amortization for the year</b>	<b>(13,459)</b>	<b>(18,139)</b>
<b>Balance, end of year</b>	<b>\$ 94,267</b>	<b>\$ 20,646</b>

**Statement of General Fund**

<b>For the year ended March 31</b>	<b>2006</b>	<b>2005</b>
<b>Balance, beginning of year</b>	<b>\$ 3,000</b>	<b>\$ 3,000</b>
<b>Excess of revenue over expenditures for the year</b>	<b>90,624</b>	<b>119,889</b>
	<b>93,624</b>	<b>122,889</b>
<b>Transfer to Funds Invested in Capital Assets</b>	<b>(87,080)</b>	<b>5,670</b>
<b>Transfer to The Insurance Institute of Canada</b>	<b>(3,544)</b>	<b>(114,219)</b>
<b>Balance, end of year</b>	<b>\$ 3,000</b>	<b>\$ 3,000</b>

The accompanying summary of significant accounting policies and notes are an integral part of these financial statements.



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**The Insurance Institute of British Columbia**  
**Statement of CIP Society Fund**

<b>For the year ended March 31</b>	<b>2006</b>	<b>2006</b>
<b>Balance, beginning of year</b>	<b>\$ 5,000</b>	<b>\$ 5,000</b>
<b>Revenue</b>	<b>46,231</b>	<b>40,941</b>
<b>Expenditures</b>	<b>(38,373)</b>	<b>(23,169)</b>
	<b>12,858</b>	<b>22,772</b>
<b>Transfer to The Insurance Institute of Canada</b>	<b>(7,858)</b>	<b>(17,772)</b>
<b>Balance, end of year</b>	<b>\$ 5,000</b>	<b>\$ 5,000</b>

The accompanying summary of significant accounting policies and notes are an integral part of these financial statements.



## The Insurance Institute of British Columbia

### Statement of Revenues and Expenditures

For the year ended March 31	2006	2005
<b>Revenue</b>		
CIP Program	\$ 375,384	\$ 287,523
Convocation	47,674	29,134
Interest	4,088	1,762
Maintenance contributions		
– Local	28,930	31,474
– The Insurance Institute of Canada	27,958	19,260
Membership fees	164,002	152,043
Supplementary Education Program	21,294	29,147
	<b>669,330</b>	<b>550,343</b>
<b>Expenditures</b>		
Advertising and promotions	30,801	4,165
Annual general meeting	6,863	4,518
Bank charges	8,715	7,156
CIP program	223,978	166,712
Committee	4,152	4,954
Computer maintenance	4,913	5,503
Convocation	40,728	22,349
Equipment rental and maintenance	1,724	2,774
Insurance	4,860	2,238
Membership services	3,341	3,517
Office and general	11,236	8,023
Office rent	32,285	31,644
Printing and postage	12,780	14,406
Professional fees	6,300	6,800
Salaries and benefits	164,755	132,612
Supplementary education program	7,513	5,534
Travel	9,247	3,000
Telephone	4,515	4,549
	<b>578,706</b>	<b>430,454</b>
<b>Excess of revenues over expenditures for the year</b>	<b>\$ 90,624</b>	<b>\$ 119,889</b>

The accompanying summary of significant accounting policies and notes are an integral part of these financial statements.



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# The Insurance Institute of British Columbia

## Summary of Significant Accounting Policies

March 31, 2006

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### **Purpose of Organization**

The Institute is an incorporated non-profit organization that is dedicated to providing educational courses and resources to the insurance industry of British Columbia.

The organization is a non-profit organization and, as such, is exempt from income tax.

### **Basis of Accounting**

The Institute follows the deferral method of accounting for contributions. Revenues and expenses are recorded on the accrual basis, whereby they are reflected in the accounts in the year in which they have been earned and incurred, respectively, whether or not such transactions have been finally settled by the receipt or payment of cash.

### **Revenue Recognition**

Membership fee revenue is recognized over the term of the membership period. Course, seminar and other event revenues are recognized upon completion of the event. Other revenues are recognized upon provision of the goods or service.

### **Capital Assets**

Capital assets are recorded at cost less accumulated amortization. Amortization based on the estimated useful life of the asset is charged directly to Funds Invested in Capital Assets as follows:

Computer equipment and software	– 4 years straight line basis
Furniture and fixtures	– 10 years straight line basis
Equipment	– 4 years straight line basis
Leasehold improvements	– over the term of the lease on a straight line basis

### **Funds Invested in Capital Assets**

The Funds Invested in Capital Assets represents funds used for the acquisition of capital assets. All amortization of capital assets is charged directly to this fund.

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# The Insurance Institute of British Columbia

## Summary of Significant Accounting Policies (continued)

**March 31, 2006**

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### **General Fund**

The General Fund of the Institute is maintained at an amount of \$3,000 as agreed upon with The Insurance Institute of Canada. The balance of the General Fund over the above \$3,000 becomes payable to The Insurance Institute of Canada with the exception of additional agreed amounts appropriated to reserve accounts.

Any operating deficit is potentially recoverable from The Insurance Institute of Canada subject to review and approval by the Executive Finance Committee in accordance with the Provincial Institute Financing Guidelines.

### **CIP Society Fund**

The Insurance Institute of Canada's Executive Committee gave approval to the Institutes to establish a CIP Society fund with the following criteria:

- 1) Any surplus generated by the CIP Society activities will be returned to the Insurance Institute of Canada (IIC).
- 2) Support for CIP Society activities is made through the partial redistribution of the transfer of surpluses generated by the CIP Society activities, as approved by IIC's Executive Committee. Payment to the Institutes is to be made in the form of an Agreed Maximum Retention.
- 3) The Agreed Maximum Retention by Institutes are as follows:
  - a) Agreed Maximum Retention amount of \$5,000 for each Institute.
  - b) Institutes with chapters may retain an additional maximum amount of \$1,000 per chapter.
- 4) If the Institute incurs an Operating Deficit in its CIP Society, it may apply to IIC's Executive Committee for consideration to retire the deficit and restore its Agreed Maximum Retention.

### **Financial Instruments**

Unless otherwise noted, it is management's opinion that the organization is not exposed to significant interest, credit or currency risks associated with its financial instruments. The fair value of the organization's financial instruments approximates its carrying value unless otherwise noted.

# The Insurance Institute of British Columbia

## Notes to Financial Statements

**March 31, 2006**

### 1. Awards Trust Fund

	2006	2005
Balance, beginning of year	\$ 11,469	\$ 10,248
Donations	2,550	4,650
	14,019	14,898
Distribution to students	(2,550)	–
Balance, end of year	\$ 11,469	\$ 11,469
Represented by		
Cash	\$ 11,469	\$ 11,469

The Fund was established to accumulate revenue for the purpose of distributing awards to students in Insurance.

The Awards Trust Funds are included with the general bank account.

### 2. Capital Assets

	Cost	Accumulated Amortization	2006 Net Book Value	2005 Net Book Value
Computer equipment and software	\$ 27,996	\$ 24,591	\$ 3,405	\$ 708
Equipment	31,304	27,751	3,553	6,938
Furniture and fixtures	13,970	6,013	7,957	4,500
Leasehold improvements	96,351	16,999	79,352	8,500
	\$169,621	\$ 75,354	\$ 94,267	\$ 20,646

### 3. Commitment

The Institute has entered into an operating lease for its premises for a period of six years to March 31, 2012 with a renewal option. The minimum annual lease payments, including estimated operating costs, for the next five years are as follows:

2007	46,384
2008	48,506
2009	50,628
2010	50,628
2011	52,750

### 4. Statement of Cash Flows

A statement of cash flows has not been provided since the sources and uses of cash are readily apparent from the information included in the financial statements.

## Instructors 2005-2006

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Arnold Archer, BA, CFA, CFEI	Royal & SunAlliance
David Beatty, FCIP	Insurance Corporation of BC
Shawn Blennerhassett, CIP	Victoria Claim Works Inc.
Peter Boucher, FCII, CRM	Willis Canada Inc.
Joanne Campbell, MBA, FCIP	Insurance Corporation of BC
Rob Crone, BSc, FCIP	VanCity Insurance
Linda Cunningham, BSc, CIP	Mardon Group Insurance
Gary Dalton, CIP	Cunningham Lindsey Canada
Hans Doge, FCIP, CRM	HD Adjusters Ltd.
Martin Dunstan, FCIP	Insurance Corporation of BC
Jo-Anne Haun, CIP	Canadian Northern Shield
Wayne Hickey, FCIP, CRM	Methanex Corporation
Ron Holmes, CIP	BCAA Insurance Corporation
Tracey Jacquot, CIP	Federated Insurance Company
Terri Johnson, BGS, FCIP	Gore Mutual Insurance Company
Jasmine Kaila, BA, CIP	Insurance Corporation of BC
Carol Kuzyk, FCIP, CRM	Morris & Mackenzie Inc.
Eric Laity, FCIP	Cardinal Claims Service
Jeanie Lee, FCIP, CRM	Commonwealth Insurance Company
Vince Larocque, A.Sc.T.	—
Maurice McFadden, CIP	Insurance Corporation of BC
Angela McKerlich, BA, FCIP, CAIB	Capri Insurance Services Ltd.
Terri Musgrave, CIP	Insurance Corporation of BC
Neil Nason, C. Tech, CIP, CRM	ING Insurance Company of Cda
Ed Novak, BA Hons, CIP	Insurance Corporation of BC
Kiera Polzin, CIP, CAIB	—
David Porter, FCIP, CRM	Advance Claims Service Ltd.
Vince Pritchard, FCIP	Pritchard, Woodall & Associates
Tim Provenzano, BGS, CIP	Insurance Corporation of BC
Rose Tomlinson, CIP	Insurance Corporation of BC
Drinda Ribeiro, BSc, FCIP, FRM	Aviva Insurance Company of Cda
Dale Rogoza, CIP	Kernaghan Adjusters Ltd.
Sofia Spathis, CIP	Translink
Neil Simmers, FCIP	CGI Group Inc.
Gary Smith, CIP	ING Insurance Company of Cda
Lynda Stewart, CIP, CAIB	Johnson Inc.
Dennis Summerhayes, CIP, CRM	Excel Adjustco Inc.
Mike Talbot, BA, FCIP, FRM	Crawford Adjusters Canada

Greg Thierman, CIP, CFE	Crawford Adjusters Canada
Mike Valiquette, MBA, FCIP	Coastal Insurance Services Ltd
Sue Waterman, FIIC	Intercon Insurance Services
Monica Woldring, CIP, CAIB, CCIB	Policy Works Inc.

# Past Presidents

---

Adam McBride .....	1947 - 1948
J.F. Parrott, FIIC .....	1948 - 1950
H.W. Winter, FIIC .....	1950 - 1952
William G. Stott, FIIC .....	1952 - 1954
F. LeCouteur .....	1954 - 1955
George Bower, FIIC .....	1955 - 1957
Percy H. Turner, AIIC .....	1957 - 1959
C. Anthony de Cosson, AIIC .....	1959 - 1961
A.E. Warrick, FIIC .....	1961 - 1963
Colin Smith, FCIS, FCII .....	1963 - 1965
Peter Sloman, FCIP, AIIA .....	1965 - 1967
J. Edward Lewis, AIIC .....	1967 - 1969
A.H.B. Wotherspoon, FIIC .....	1969 - 1970
John A. Bell .....	1970 - 1971
Frederick Ferries .....	1971 - 1972
James W. Phelps, FIIC .....	1972 - 1973
John T. Hoyle, FCIP .....	1973 - 1974
James C.T. McLean, CIP .....	1974 - 1975
Harold Duggan, FCIP .....	1975 - 1976
John Berg, FCIP .....	1976 - 1977
Bernard P. Hanby, CIP .....	1977 - 1978
Peter G. Westlake, FIIC .....	1978 - 1979
Ronald E. Newcomb, CIP .....	1979 - 1980
Barrie E.G. Bate, FIIC .....	1980 - 1981
T. Michael Porter, FCIP .....	1981 - 1982
Robert J. Jones, FCIP .....	1982 - 1983
Glen Kalmar, FCIP .....	1983 - 1984
David R. Holbrook, FCIP .....	1984 - 1985
Hugh Lindsay, FCA, CIP .....	1985 - 1986
Larry McCombe, AIIC .....	1986 - 1987
Michael Lofting, CIP .....	1987 - 1988
W. Ian Thompson, B.Sc., FCIP .....	1988 - 1990
Henry Siinema, MA, AIIC .....	1990 - 1991
Philip J. Neame, FCIP .....	1991 - 1992
Alan Brunskill, CIP .....	1992 - 1993
Henry (Hank) Stevens, FCIP .....	1993 - 1994
John Reid, FIIC, CRM .....	1994 - 1995
Tia Chisholm, FCIP, CRM .....	1995 - 1996
David R. Sheppard, BA, CIP .....	1996 - 1997

Bruce G. McLachlan, CIP.....	1997 - 1998
Terri Johnson, BGS, FCIP.....	1998 - 1999
Patti Kernaghan, FCIP, CRM.....	1999 - 2000
Bruce MacDonald, MBA, FCIP, CRM.....	2000 - 2001
C. David Porter, FCIP, CRM.....	2001 - 2002
Glenda Ouellette, BA, FCIP.....	2002 - 2003
Debbie Ferguson, FCIP, CCIB, CRM.....	2003 - 2004
Phil Cunningham, BA (Hons), CIP, PgDip.....	2004 - 2005

## Foundation Fellows

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### Foundation Fellows – 1954

Bower, G.	Christie, J.D.
Dickson, S.	Hann, F.M.
Hodge, G.C.	MacDonald, D.
Parrott, J.F.	Platt, A.H.
Stott, W.G.	Westgate, O.
Winter, H.W.	

### Foundation Associates – 1954

Atkinson, M.A.	Baird, P.
Bale, E.G.	de Cossen, C.A.
Hortin, R.E.	Kemble, E.L.
King, H.D.	Lanyon, W.P.
Meredith, G.M.	Nightingale, G.
Partridge, Wm.	Silva-White, R.S.
Warkman, T.W.	Wood, C.E.

### Honorary Life Members

Bate, Barrie E.G., FIIC	Blascheck, Dudley, AIIC
Brown, Herbert P.R.	Clayton, John C.
Cleland, James G.	Lefever, Charles E.
Leigh, Robert B., FIIC	Naylor, John R.
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